# Discover Which CMMI® INSTITUTE MODEL Will Take Your Organization to the Next Level

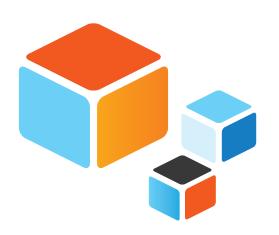
Organizations using CMMI Institute models to build capability have achieved improvement in customer satisfaction, employee engagement, and organizational performance—all of which benefit the bottom line in a big way.







### Streamline the Path to Excellence



importance of capabilities is apparent world-wide: half of executives say capability building is a top-three priority at their companies. 55

- MCKINSEY & CO.

CMMI® Institute models help identify and improve the key capabilities that elevate your organization's performance, quality, and profitability. Many times in business, the problem or solution is not so obvious. With proven best practices, CMMI Institute models allow you to see how your organization's existing processes measure up and where performance improvements are needed. The result?

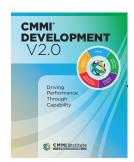
### **REDUCTIONS IN:**

## » Risk » Rework » Defects » Delivery Errors » Cost

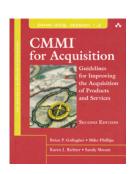
### **INCREASES IN:**

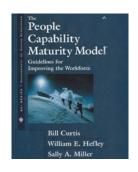


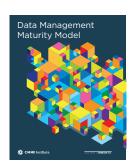
### DISCOVER WHICH CMMI INSTITUTE MODEL IS RIGHT FOR YOU! →











Aim to deliver quality products that fully satisfy your customers' needs?

Aspire to increase your team's productivity and efficiency?

Strive to continually outperform the competition and improve speed-to-market?



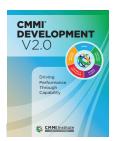




### Then You Need the CMMI® DEVELOPMENT V2.0 MODEL

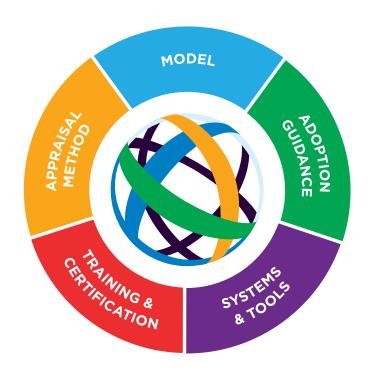
### **HOW IT CAN HELP**

Designed to meet the challenges of the changing global business landscape, CMMI Development V2.0 is a proven set of best practices that drives business performance and elevates key capabilities for organizations striving to develop better products, components, and services.



### KEY BENEFITS OF CMMI DEVELOPMENT V2.0

- » Improve Business Performance
- » Leverage Current Best Practices
- » Build Agile Resiliency & Scale
- » Benchmark Capability & Performance
- » Accelerate Adoption



Find it difficult to align resources to meet service demand?

Aspire to maintain a consistently high level of customer service?

Struggle to deliver services on time and within budget?



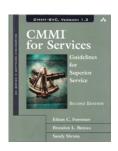




### Then You Need the CMMI® SERVICES (CMMI-SVC) MODEL

### **HOW IT CAN HELP**

The CMMI-SVC model provides guidance for improving your organization's capability to provide quality services for customers and end users. These best practices will help your organization provide superior service by strengthening weak customer touch points and enhancing the customer experience.



### **KEY PROCESS AREAS**

- » Service Continuity & Delivery
- » Incident Resolution & Prevention
- » Service System Transition & Development
- » Capacity & Availability Management
- » Strategic Service Management

"CMMI Services implementation has taken our delivery to the next level. It has helped build internal strength, synergizes our efforts better, and brought us to a level of zero defects."

- MIKE DOOBAY, Global leader for Minacs **Marketing Solutions and Minacs IT Services** 

Spend too much time solving problems with suppliers?

Worry that your suppliers don't understand your requirements and expectations?

Want to improve operational efficiencies by leveraging suppliers' capabilities to deliver quality solutions rapidly and at lower cost?



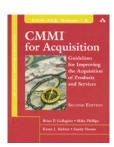




### Then You Need the CMMI® ACQUISITION (CMMI-ACQ) MODEL

### **HOW IT CAN HELP**

The CMMI-ACQ model provides guidance for improving your organization's capability to initiate and manage the acquisition of products and services that meet the needs of customers and end users. These best practices help define requirements to identify capable suppliers and vendors that can hep reduce costs, manage quality, increase efficiency, and mitigate delays.



### **KEY PROCESS AREAS**

- » Agreement Management
- » Acquisition Requirements Development
- » Acquisition Technical Management
- » Acquisition Validation & Verification
- » Solicitation and Supplier Agreement Development

"The CMMI Acquisition model focuses on applying best practices in the acquisition environment—the environment in which we serve our customers. We are excited about the continued employment and improvement of these processes for acquiring the best possible systems for our customers and end users."

- CHRIS BERES, General Manager of LinQuest Corporation's Space Systems Engineering and **Integration Group** 



Aspire to build a capable workforce to provide service excellence?

Worry about your employees having the right resources for success?

Want to increase employee morale and limit turnover?



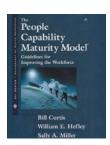




### Then You Need the **PEOPLE CAPABILITY MATURITY** (PCMM)® **MODEL**

### **HOW IT CAN HELP**

The People Capability Maturity Model (People CMM) provides guidance for improving the capability of an organization's workforce. These best practices help identify skill gaps to break down workflow bottlenecks and empower team members to develop skills that will help the organization succeed.



### **KEY PROCESS AREAS**

- » Communication & Coordination
- » Empowered Workgroups
- » Compensation
- » Continuous Workforce Innovation & Planning
- » Competency & Career Development

"In my opinion, PCMM can be beneficial to any organization which is people, quality and customer-focused. Any organization serious about business performance, people development, and organization strategy and goal alignment, should adopt this model."

- DR. JAIDEEP DEVARE, Managing Director of Mahindra Insurance Brokers Ltd (MIBL)



Struggle to create a shared vision for data management and eliminate disparate silos? Need to leverage your data assets to make better business decisions? Lack a formal process and a clear strategy for handling your data assets?



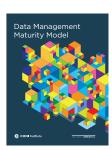




### Then You Need the **DATA MANAGEMENT MATURITY** (DMM)<sup>SM</sup> **MODEL**

### **HOW IT CAN HELP**

The Data Management Maturity (DMM)<sup>SM</sup> model provides guidance for improving your organization's capability across the enterprise to build a customized roadmap for data management improvement. The DMM provides best practices for implementing data strategy, governance, quality, operations, and architecture.



### **KEY PROCESS AREAS**

- » Data Management Strategy
- » Data Governance
- » Data Quality
- » Data Operations
- » Data Architecture

"I'm deeply impressed by the completeness and polish of the DMM model as a comprehensive catalog of processes required for effective data management. Even after decades in the business, the broad scope and business focus of the model changed the way I think about data management."

- BOB LAMBERT, Data Architect at Anthem



### **CMMI® INSTITUTE**

CMMI Institute is the global leader in the advancement of best practices in people, process, and technology.

CMMI Institute offers market-driven solutions that provide insights for baselining and optimizing key organizational capabilities, cybermaturity, and data assets to elevate business performance.

For over 25 years, thousands of high-performing organizations in a variety of industries, including aerospace, finance, healthcare, information technology, software, defense, transportation, and telecommunications, have achieved sustainable business success through adopting the CMMI and proved they are capable business partners and suppliers.

To learn more about how CMMI can help your organization elevate performance, visit <u>CMMIInstitute.com</u>.